

AMERICAN BOER GOAT ASSOCIATION

232 W. Beauregard, Ste 104
San Angelo, TX 76903
(915) 486-2242
Fax: (915) 486-2637
E-Mail: ABGA@wcc.net

Minutes – ABGA Executive Committee Meeting December 20, 2000 Conference Call

President David Carter called the meeting to order and called role. Those Committee Members present included: Daryle Coates, Sharon Holman, Matt Brown, and Pete Warlick. Guests included Bruce Lott (ABGA Executive Director).

Lott reported that Executive Committee member Jerry Simpton sent word that he would not be able to attend the meeting, but did send in his thoughts on some items. Lott would present those as the meeting progressed.

APPROVE MINUTES

After review, **Coates moved to approve the minutes of the December 1, 2000, meeting as presented; Brown seconded; motion passed unanimously.**

BUDGET REPORT

Lott reviewed the changes in the 2001 budget per the Board of Directors meeting of December 2, 2000. Those changes affected the expenses for payroll and judges schools/workshops items. Lott also noted there was a correction to the income item of membership renewals. **Brown moved to accept the 2001 budget as presented; Holman seconded; motion passed unanimously.**

EMPLOYMENT CONTRACT

Carter reported the employment contract the committee members had reflected the requested changes from the December 1, 2000, meeting. He also noted that ABGA legal counsel Walter Pfluger had reviewed and written the sections of the contract. Lott reported that Simpton had given his approval in his submitted notes. **Coates moved to accept the contract as presented; Holman seconded; motion passed unanimously.**

PHOTOGRAPHER FOR 2001 NATIONAL SHOW

Lott reviewed the bids from Barker and Whitty as they pertain to cost of photos to the exhibitors. After discussion of each photographer, **Holman moved to accept Whitty as**

the official photographer for the 2001 National Show; Brown seconded; motion passed unanimously.

USDA -APHIS LETTER CONCERNING SCRAPIE PROGRAM

Lott reviewed the voluntary scrapie program guidelines as they pertain to unique tattooing systems. He reported several members had requested ABGA get authorization from USDA – APHIS for the uniqueness of the ABGA tattoo system per the rules of registration and ABGA willingness to participate with program administrators as needed. Brown asked if this had any effect on the other associations. Lott reported that the letter specifies this agreement is for ABGA. Lott also reported that Simpton had given his approval of the letter. **Coates moved to approve the letter; Holman seconded; motion passed unanimously.**

2001 NATIONAL SHOW SPONSORSHIP

Coates reported on the need to get a firm budget for the show in order to have a better idea of how much fund-raising is needed. He noted that he would work with Lott to get this budget together.

JUDGES COMMITTEE REPORT ON TRAINING SCHOOLS

Coates noted he had no report at this time. In order for him to get the details worked out, he had to know which South African judges were being used. He expected to start working on this as soon as the judge selection was finalized.

2001 NATIONAL SHOW JUDGES

It was noted that the selection of the American judge was already made (M.D. Shurley). The candidates as submitted by the South African association were discussed, as were the combinations of two. Lott reported Simpton's request for judges. After each committee member gave their input on a tandem, **Coates moved to accept Lukas Berger and Louis van Rensberg as the South African judges; Brown seconded; motion passed unanimously.**

OTHER BUSINESS

Lott reported on the death of Marvin and Virginia Kohls earlier in the week. The committee directed him to make donations on behalf of ABGA to the Kendall County 4-H Club in Marvin's name (\$50) and to the Comfort Library in Virginia's name (\$50).

Lott reviewed the current office policy concerning Christmas and New Year. After discussion, **Coates moved to close the office on December 25 & 26, 2000, and January 1, 2001, paying staff for the December 25 and January 1 days; Brown seconded; motion passed unanimously.**

Carter notified the committee of the need for a refrigerator and microwave for the office. **Brown moved to purchase these items, with total price not to exceed \$350; Warlick seconded; motion passed unanimously.**

Carter reviewed the current payroll and noted a needed correction to the amount paid due to miscalculation early in the year. **Brown moved to pay corrected sum; Holman seconded; motion passed unanimously.**

Lott reported on an opportunity through Texas Department of Agriculture (TDA) to have a "Goat Tasting" during the San Antonio Livestock Show on February 4, 2001. TDA officials would prepare the product and help ABGA representatives pass it out, hand out literature and answer questions. ABGA would also have the opportunity to present several (3-4) cooking method workshops in the same location during the day. Lott also reported on the additional chance to host a lunch in the International Room for their approximately 150 guests. The committee directed Coates and Lott to handle the arrangements for the TDA event, including procurement and possible purchase (if donations aren't available) of enough Fullblood wethers, feeding and harvesting, as well as other goat meat products they thought necessary. The committee also directed Lott to get more information concerning the International Room cooking facilities before a final determination was made on that event.

Lott reported on a request received from the Fort Worth Livestock Show concerning sponsorship of their goat exhibitor reception. After discussion, the committee directed Lott to forward this information to that Region's Director (John Edwards) to see if he wanted to allocate funds from his budget to the event.

ADJOURNMENT

Coates moved to adjourn; Brown seconded; motion passed unanimously.

INCOME	BUDGET 2000	BUDGET 2001	COMMENTS
MEMBERSHIP RENEWAL	25000	27500	1100 NEW MEMBERS @\$25 AVERAGE (10% INCREASE OVER 2000) 60% RENEWAL OF YEAR END MEMBERS (3500) @ \$50
PUREBRED BUCKS	73750	105000	
PUREBRED DOES	1017	1100	
FULLBLOOD BUCKS	7310	13000	
FULLBLOOD DOES	79993	70000	
PERCENTAGE BUCKS	112090	115000	
PERCENTAGE DOES	3325	2000	
HERD PREFIX	76526	75000	
HERD NAME	181	30	
TRANSFERS	4640	4000	
REVISIONS/CORRECTIONS	33541	35000	
RUSH FEE	2702	2500	
NSS BOOTH SALES	2000	3000	
MERCHANDISE SALES	1000	2550	
MAGAZINE ADVERTISING	5000	3000	
MEMBERSHIP SIGNS	12000	30000	
MISC INCOME	1900	1900	
INVENTORY LIST OF GOATS	200	200	
COPIES	150	150	
EHB - WORKSHOP FEES	225	20	
EHB - INSPECTION FEES	9000	9000	
INTEREST	1400	1000	
OPEN ENTRY NSS	5000	18000	
OPEN NSS-LATE FEES	13000	15000	
DUPLICATES	200	500	
SHIPPING, HANDLING, MAIL LABELS	400	500	
TOTAL INCOME	472750	536150	CURRENT RULES DO NOT REQUIRE NON-MEMBERS/OWNERS TO PURCHASE 17 BOOTHS @ \$150 AVERAGE \$5000 PER ISSUE ON 6 ISSUES WE HAVE 167 SIGNS LEFT ASSUMING SAME EARNINGS AS 2000 750 ENTRIES @\$20

9/2/2018

EXPENSES

PAYROLL	103325	109950		
MEDICAL INSURANCE	11670	18950		
PAYROLL TAXES	7651	8665		
UNEMPLOYMENT TAX	3500	3500		
BANK FEES	2500	2500		
OFFICE RENTAL	12840	12840		
PHONE SERVICE	6800	6800		
EMAIL	260	260		
WEB PAGE	2800	2500		
OFFICE SUPPLIES	11000	12000		
EQUIPMENT RENTAL	11760	2500		
EQUIPMENT MAINTENANCE	1000	2000		
POSTAGE	25000	50000		
LEGAL FEES	10000	10000		
ACCOUNTING FEES	3500	3000		
INSURANCE	3957	4000		
SOFTWARE DEVELOPMENT	8000	12000		
PRINTING	5000	26000		
MAGAZINE	26000	66000		
NEWSLETTER	2400	0		
SANG SHOW/AWARDS	2500	4000		
ADVERTISING/PROMO	10000	11000		
JUDGES FEES - NSS	5000	1400		
JUDGES-TRAVEL/MEALS NSS	5000	7000		
JUDGES-TRAVEL/MEALS EHB	2000	500		
ENNOBLEMENT AWARDS	1000	2000		
JUDGES - INSPECTION FEES	3500	1000		
FACILITY RENTAL - NSS	5000	7000		
FACILITY RENTAL - EHB	3000	3500		
AWARDS/TROPHIES - NSS	3000	7500		
MISC - NSS	2000	3000		
JABGA SCHOLARSHIP	540	2000		
SECURITY - NSS	200	640		
CONTRACT LABOR - NSS	2500	200		
SOCIAL - NSS	2000	2500		
SUPERINTENDENT - NSS	2000	4000		
TRAVEL	8000	18000		
EXEC TRAVEL	500	4500		
BOOTH SPACE AND SUPPLIES	14000	9000		
AUTO MAINT/FUEL		2500		
BOARD MEETINGS- TRAVEL		3000		
PRESIDENTS TRAVEL		2500		
VICE PRES TRAVEL		8000		
SALE ITEMS		2500		
JUDGES - SCHOOLS/WORKSHOPS		3000		
		8600		

INCLUDES EXEC SUGGESTED RAISES AND ESTIMATED OT

DESIGN, SERVER AND MAINTENANCE
FOLDERS, SLEEVES, STATIONARY, PRINT CARTRIDGES
WATER, POSTAGE MACHINE
COMPUTERS, PRINTERS, MONITORS, COPY MACHINE
INCLUDES ALL DAILY MAIL, MEMBERSHIP MAILINGS AND CUSTOM SHIPPING

GENERAL LIABILITY AND BOARD MEMBERS

CERTIFICATES, BROCHURES, RENEWAL AND NEW MEMBER PACKETS
POSTAGE, LAYOUT, PRINTING AND OVERRUNS FOR 6 ISSUES

INCLUDES NSS ADS, GIVE-AWAYS (PENS, ETC)
ASSUMES 3 JUDGES AT \$150 EACH PER DAY

TRAVEL FOR INSPECTIONS

INCLUDES VENDOR INFO, SIGNS, ETC

2 GUARDS FOR 10 HOURS FOR 4 NIGHTS @ \$8 PER HOUR

TO BE REPLACED BY SOCIAL COMMITTEE FUNCTIONS

INCLUDES BUSINESS FOR STAFF (NON-EXEC) AND DIRECTORS

SPACE RENTAL AT EXPOS AND BOOTH MAINTENANCE
FUEL, OIL, TIRES, LICENSE, ETC
DECREASE DUE TO SEPARATION OF PRES/VP TRAVEL

CAPS, SHIRTS, ETC
JUDGES TRAVEL (\$5000) AND FEES (\$3600) FOR 6 SCHOOLS

6281

Planings- N55

5115

352 of Awards

DUES/FEES	600	600	AMEX, CHAMBER, ETC	
BOARD MEETINGS	5000	5000	ROOM RENTAL, MEALS, SLEEPING ROOMS	
COMMITTEE EXPENSES	1500	1500	ALL NON-CATEGORIZED ITEMS	
MISC EXPENSES	3000	3000	TAXES ON OFFICE EQUIPMENT (ASSETS)	
PROPERTY TAXES	500	500		
REGION 1	2000	2000		
REGION 2	2000	2000		
REGION 3	2000	2000		
REGION 4	2000	2000		
REGION 5	2000	2000		
REGION 6	2000	2000		
REGION 7	2000	2000		
REGION 8	2000	2000		
REGION 9	2000	2000		
REGION 10	2000	2000		
REGION 11	2000	2000		
REGION 12	2000	2000		
JABGA EXPENSE	5000	1000	JABGA DUES, NATIONAL SHOW ENTRIES, OTHER ALLOCATED FUNDS	
BAD CHECK SUSPENSE	5000		RETURN CHECKS, NON-PAYS, ETC	
BAD DEBT	1000			
TOTAL EXPENSE	368803	505905		
NET INCOME OR (LOSS)	103947	30245		