

**American Boer Goat Association**

**Board of Directors**

Face to Face Meeting, Atlanta GA

Day 2

Meeting began at 8:00am EST.

**Roll Call-Directors Present**

Ken Baty-R2

Kim Morgan-R9

Leah Maertens-R3

Kim Veal-R10

Lauren Green-R6

Cameron Drew-R14

Chuck Fitzwater- R12

Brad Mackey-R13

Mike Reis-R5

Casey McClain-R7

Sam Knott-R8

Rosalinda Vizina-R1

Gage Taylor-R7

**Directors Absent:**

Dan Elliott-R11

**Staff Present:** Katherine Klug

Porschea Vann

Hannah Jenkins

**Members Attending:**

Drew Williams

Lane Reigle

Tim and Rebecca Knotts

Brenda Fitzwater

Allison Richmond

Zach and Elizabeth Westfall

**Executive Director Job Description/Posting**

***Leah Maertens moves to enter executive session at 8:01am EST. Gage Taylor seconds. Voice vote Motion passes.***

***Leah Maertens moves to leave executive session at 10:23am EST. Sam Knott seconds. Voice vote. Motion passes.***

***Sam Knott moves to approve the Executive Director Job Posting/Description as modified. Mike Reis seconds. Voice vote. Motion Passes.***

***Ken Baty moves to extend the Interim Project Manager position until July. Chuck Fitzwater seconds. Roll Call Vote: Yes. Unanimous. Motion passes.***

***Cameron Drew moves to amend the motion to offer a permanent Chief Operating Officer position rather than extend the current position. Brad Mackey seconds. Roll Call Vote. Yes: Leah Maertens,***

Gage Taylor, Brad Mackey, Cameron Drew. No: Rosalinda Vizina, Ken Baty, Mike Reis, Lauren Green, Casey McClain, Sam Knott, Kim Morgan, Kim Veal, Chuck Fitzwater. **Amendment Fails.**

**Cameron Drew moves to create a COO position and Job description. Brad Mackey seconds. Roll Call Vote. Yes: Unanimous. Motion Passes.**

**Casey McClain makes a motion for a recess. Leah Maertens seconds. Voice vote. Motion passes.**

### **Financial Report and Budget**

We will finish the 2023 Fiscal Year with a net profit of \$100k to \$125k. This would not have happened without the extensive fundraising efforts. In the discussion, the recommendation is to move \$100k to Neogen for future DNA services provided to help offset member cost.

**Chuck makes the motion to co-fund DNA testing in the amount of \$100,000 for our membership. Mike Reis seconds. Voice Vote. Motion passes.**

### **Financial Report**

- Membership operating costs down 13% compared to 2022.
- Membership income has decreased.
- All registration segments missed budget by 8.5% compared to 2022.
- DNA is understandably down by \$30k.
- Net income for Nationals has increased by \$70k from Grand Island to Louisville.
- 2024 Louisville will increase expenses due to more judges and more space required.
- Net profit projected to be \$5 to \$10k after the funding to Neogen and December expenditures,

### **Budget**

- 2024 will be a bigger challenge and we will continue to use a conservative approach in income generating line items.
- Cut expenses where we could find by cutting regional shows from 10 to 5.
- Budgeting for one Face-to-Face meeting in 2024 and will revisit plan in the fall to see if another is feasible and required.
- Next year we will be budgeting for a \$17k loss; however, it should be able to be absorbed.

Ken Baty moves to accept the proposed budget. Rosalinda Vizina seconds. Voice vote. Motion passes.

### **New Business**

**Lauren Green moves to send the issue of polled percentages to the Breed Standards Committee. Leah Maertens seconds. Voice vote. Motion passes.**

**Ken Baty makes the motion to enter executive session at 11:51am EST. Casey McClain seconds. Voice vote. Motion passes.**

**Cameron Drew makes the motion to exit executive session at 12:02am EST. Leah Maertens seconds. Voice vote. Motion Passes.**

**Kevin Richmond gives the directive to work on the issue of grant writing.**

**Ken Baty makes a motion to exit. Gage Taylor seconds. Voice vote. Motion Passes.**

*Respectfully Submitted,*

Kim Morgan

ABGA Secretary