

ABGA Board of Directors Meeting

January 25, 2001 Conference Call

President David Carter called the meeting to order and called role. Those Board Members present included: Sharon Holman, Daryle Coates, Matt Brown, John Edwards, Pete Warlick, Tim Whatley, Jerlyne McDonald, Johanna Dodds, Jerry Simpton, George Bradshaw, Patricia Parson and Jeff Webb. Guests included Paula Harmon (ABGA Office Manager), and Bruce Lott (ABGA Executive Director).

Approve Minutes

McDonald moved to accept the minutes of the December 2, 2000, meeting as presented; Simpton seconded; passed unanimously.

Office Managers Report

Harmon reported that Matt Cravey had returned receipt of the letter concerning his removal from the Board for missing too many meetings. Reported that Don McKee (accountant) would be receiving the financial records for his audit after the 2000-year was closed out. Current memberships stand at 3675 Active and 470 Juniors, for a total of 4145. Noted that memberships not renewed will be inactivated January 31. There have been over 100 new members join in January.

Committee Reports

Bylaws – Holman reviewed each proposed change. They are reflected in the attached Bylaws as additions (bold, underlined) and deletions (strikeout). After discussion, **Dodds moved to approve the changes as presented; Brown seconded; passed unanimously.**

Rule of Registration – Holman reviewed the proposed changes. The current status of some memberships having multiple herd prefixes or names was discussed. After

discussion, McDonald moved to amend the proposed changes to reflect that they not be implemented until February 1, 2001, and note that date on the Rules of Registration; Webb seconded; passed unanimously. Webb moved to approve all changes as amended above; Coates seconded; passed unanimously.

National Show – Coates reported he and Lott reviewed the National Show budget and are proposing several changes to eliminate approximately \$4000 of unneeded expenses. Coates then reviewed the premium payback possibilities and reported he liked the schedule used by San Antonio Stock Show. It is based on the number of entries in the class and the last place paid would get their entry fee back. Using this system, last year we would have paid back \$5765 in premiums. This is a 32-35% payback.

Coates then reviewed the following sponsorship packages for the National Show:

I. PLATINUM...\$1500

1. Booth space in both coliseum and pen area or one double space in area of choice
2. Table in sponsor section with drinks and snacks to view the show
3. Company name on large banners to be displayed in both the coliseum and pen areas
4. Company name/insignia in all national show advertisement
5. Pictures with all grand champion individuals if desired
6. Spot announcements throughout the 3-day event
7. There will be media coverage twice each day

II. GOLD...\$1000

1. Booth space either in the coliseum or the pen area
2. Table in sponsor section with drinks and snacks to view the show
3. Company name on large banners to be displayed in both the coliseum and pen areas
4. Company name/insignia in all national show advertisement
5. Pictures with all reserve grand champion individuals if desired
6. Spot announcements throughout the 3-day event
7. There will be media coverage twice each day

III. SILVER...\$250

1. Table in sponsor section with drinks and snacks to view show
2. Company name on large banners to be displayed in both the

coliseum and pen areas

IV. BRONZE....\$200

1. Booth space either in the coliseum or the pen area
2. Company name on large banners to be displayed in both the coliseum and pen areas

Simpton moved to approve the sponsor levels as presented; Brown seconded; passed unanimously. Coates then reviewed the funds allocated for shows thruout the year, and asked what the Board thought was appropriate for the National Show. After discussion, **it was noted that this would be a budget line item and approval would constitute a change in the budget; Dodds moved to adopt the San Antonio premium payout schedule for the 2001 National Show; McDonald seconded; passed unanimously.**

Judge's – Coates reported he and Lott were working on the Judges Training School schedule. **Coates then reported that the Judges Committee recommends and moves that the Board approve Johanna Dodds as a judge and inspector; Webb seconded; passed unanimously.** Coates then reviewed the proposed “Fasttrack” judging school. It would be a fast-paced, intense three-day school that would encompass Levels 1 and 2. The cost would be \$200 for the school (the same as combined cost of Levels 1 and 2) for members and \$230 for non-members (which would include the pro-rated membership fee in June). Each Director needs to submit five names of individuals in their Region that are qualified for the sessions. The sessions will be scheduled in different areas of the United States. The “Fasttrack” will be open to anyone that wants to attend, but all will be warned that it will be very fast and intense. It was noted that those that have taken and passed Level 1 can attend a “Fasttrack” as their Level 2 school, but will have to pay the full “Fasttrack” registration fee of \$200 (members) or \$230 (non-members). Coates reported there will also be several Level 2 schools for those that have passed a Level 1 to attend. After discussion, **Coates moved to approve the three-day “Fasttrack” judges training school at a cost of \$200 for members and \$230 for non-members (to include a new membership); Edwards seconded; passed unanimously.**

Executive Director Report

Lott reported on the following:

- The new membership cards will be issued once for the lifetime of a member. Replacement of the card will have a fee assessed.
- The membership packets will be mailed out after the Board approves regional boundaries.
- The ranch gate signs are selling quickly due to the advertisement to the members about them. There have been 137 sold since November, leaving about 25 in inventory. The original order was for 500 signs and they weren't aggressively sold. After reviewing costs for varying amounts of signs as bid from the same supply company (Fireside Crown Designs), **McDonald moved to order 500 signs; Webb seconded; passed unanimously.**
- The Illinois Meat Goat Association has requested ABGA participation and someone to speak at a symposium on March 31, 2001. Lott is scheduled to be with a group visiting from Chile' at that time. Noted that Carter wasn't able to attend. Lott to try to find a volunteer to attend.
- The National Show rules are being worked on with the Rules Committee. A final schedule of events must be determined before these books can be printed. Lott noted that the Junior ABGA has voted to hold their National Show at a separate time (June 29-30 in Kerrville). After discussion of various possibilities, **Dodds moved to hold the Annual Membership Meeting on Thursday night before the barn party; motion failed for lack of a second.** After further discussion of the remaining events, **Dodds moved to hold Annual Membership Meeting on Friday at 3 p.m. and let the Social Committee plan a meal and program afterwards; Holman seconded; passed unanimously.**
- The office staff is working to get all old pedigrees in the ABGA computer system, while trying to keep the current work caught up.
- Storage options for records were discussed. A local company bid storage as \$920 up front (with ABGA staff doing initial boxing), plus a minimum of \$45 a month for storage. To put it all on CD's, with a storage life of 6-7 years, would cost 7-15 cents per sheet (depends on if stapled, two-sided, etc). Microfilm costs were bid at more than the CD cost. Lott reviewed the bylaws that make mention of keeping financial records for 3-4 years. Inconsistencies and inaccuracies on paperwork

should be caught or found within 4 years. **Board directed Lott to keep all financial records, but keep customer records for the 4 most recent years only and eliminate the rest of the paperwork.**

- In accordance with the Strategic Plan, Lott asked for approval to move forward on the development of an Office Policy and Procedure Manual. Lott reported he will work with the Small Business Center at Angelo State University on this and will have them come in and do an “internal efficiency review” of the ABGA office.

Coates moved to approve this project; Simpton seconded; passed unanimously.

Items Submitted by Members

Proposed Travel Report – Coates reviewed and moved to accept the proposed travel itinerary form that would keep the Executive Committee informed of Lott’s travel schedule, report of contacts made and have the accompanying expense report after the trip to help with future budgeting; Whatley seconded; passed unanimously.

Regional Funding – Dodds reviewed the number of shows in her region (specifically CA) and the shortage of allocated funds to host all of them. Each event was reviewed and discussed. The final expenditures for Regions 11 and 12 in the 2000 budget were reviewed. It was noted that not all Regions spend all their funds each year, so the “total” spent on shows would still be within budget after adding some addition funds to Region 12 in order to cover the increased number of events. Simpton moved to allocate an additional \$2000 in the 2001 budget to Region 12 and amend the budget to reflect that change; Coates seconded; passed unanimously.

Co-Sanctioning of Shows – Edwards requested clarification of why it is being reported by some that ABGA won’t co-sanction shows with International, Inc. Lott reviewed the ABGA Sanctioned Show Rules, which state that papers from all recognized associations will be accepted, those being ABGA, International, The IBGA, and Canadian registry. At the current time, International has changed their rules and doesn’t accept papers from The IBGA, so co-sanctioning with International presents the problem of either ABGA or International having to change their rules to comply with the others. The ABGA Show Rules and Rules of Registration were discussed. It was noted

that ABGA has not changed any policies.

Lott reported on a request to co-sanction a show with The IBGA, using one ABGA judge and one The IBGA judge at the same time. The Board felt this was the equivalent of providing a one-day pass to the The IBGA judge, and chose not to co-sanction the event.

Website Additions – Warlick requested to put the judge’s list on the website. Board directed Lott to have this added to the site. McDonald reported she would provide the office with a list of all of the Meat Goat Associations so they could send each of them an ABGA information packet.

New Awards and Ennoblement Program – Edwards reported on a request for a recognition program for percentage goats, non-traditional Boer goats (NTBG), and a show class for purebreds separate from Fullbloods. Coates noted there are provisions for the NTBG’s to be ennobled in the current program. Carter reported he would like Edwards to formulate some general guidelines and submit them to the Ennoblement Committee for review.

Ethics – McDonald inquired about the status of a submitted complaint on Jorge Gomez. McDonald to contact Masters to get his recommendations.

Adjournment

Holman moved to adjourn; McDonald seconded; passed unanimously.

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